

Posting Title: Associate Analyst – Equity Research
Location: St. Louis, MO

Responsibilities

- Conduct fundamental research and financial modeling of companies in assigned industry
- Enroll, prepare for and successfully complete the CFA program
- Support industry team by assisting analysts in assembling and reviewing data, conducting statistical analyses, and completing studies of industry groups or individual securities
- Provide service to branches by responding to request and serve as the primary backup on assigned companies under coverage
- Participate in special projects as assigned

Requirements

- Accounting or Finance Bachelor's degree and/or MBA preferred
- Progress toward CFA strongly preferred
- Series 7/63 required or attainable within one year of hire
- 1-2 years experience in related field preferred
- Strong understanding of financial statements
- Solid knowledge of economic, statistical and investment concepts
- Strong written and verbal communication skills
- Strong critical thinking skills

Sr. Benefit Analyst, HR

Responsibilities

- This position contributes to firm objectives of designing benefit programs that attract and retain associates while balancing firm financial needs.
- Responsibilities include extracting financial and utilization data from medical data warehouse, carrier reports and multiple internal sources to analyze benefit program utilization and cost trends and project future trends.
- The analyst uses data to identify population disease states and medical plan utilization patterns by demographic groups, then creates financial models to calculate the impact on firm and participant costs of potential plan design or eligibility changes. Plan and premium design recommendations are then submitted to leaders.
- The position involves close liaison with Finance, HR leadership, HRIS and Payroll to ensure that firm and participant financial records are accurate.

Requirements

- Extensive financial, analytical and problem-solving skills are required
- A college degree is required.
- We are seeking a minimum of 3 years experience in actuarial analysis or the benefit analytic field, or 5 years of experience in finance.
- Knowledge of benefit plan expense calculations and projection techniques and database management is desired.
- Prior experience using Thomson Reuters medical data warehouse is desired.
- Requires the ability to communicate effectively, both orally and in written form, with team members, senior leadership, other departments finance, IS and external vendors.

Candidate must have extensive experience using query tools and excel spreadsheets

Sr. Financial Analyst

If you are a critical thinker with a strong financial background who enjoys working with others, the Senior Financial Analyst role in the Divisional Financial Analysis Department may be ideal for you.

The Financial Analysis Department works with Division leaders to analyze expenses and facilitate informed decision making by (i) linking the firm's operating activities to its financial results and (ii) supporting the division's third party vendor negotiation process. This position is responsible for leading the pricing analysis in cross-functional team environments that will include completing industry, financial, and market research, preparing detailed financial analyses, developing business cases and identifying creative and cost effective alternative solutions.

Additional responsibilities include:

- Developing an understanding of the Firm and Division objectives
- Assisting divisional leadership across the organization in developing business cases to facilitate decision making by documenting business requirements, identifying potential solutions, as well as quantifying and communicating the financial impact of those solutions.
- Developing creative pricing strategies for business issues and vendor negotiations
- Providing periodic metric driven reporting and analysis to assist Division leaders in executing their responsibilities including: developing meaningful measures and underlying analysis to evaluate Division performance and ii identifying key cost drivers for the Divisions.
- Ensuring Divisions have appropriate financial controls in place.

Requirements:

- Bachelor's degree with Accounting / Finance major is required.
- MBA/CPA preferred.
- Advanced knowledge of financial statements
- Minimum 4 years work experience
- Demonstrated ability to conduct detailed financial analysis, develop financial models, and perform necessary business research to support strategic decision making
- Demonstrated ability to influence others
- Ability to manage multiple responsibilities and effectively prioritize workload to align with firm's business objectives
- Experience working on cross-functional teams to achieve business objectives
- Intermediate knowledge of Microsoft Suite of products (Word, Excel, PowerPoint, Outlook) preferred

Other Beneficial Experience / Skills (Not Required):

- Reviewing and editing contracts
- Participation in and/or responsibility for negotiating financial terms of commercial agreements
- Strong project management skills
- Experience with PeopleSoft Financials, including query, or similar ERP system preferred

Sr. Internal Auditor

Our Senior Auditors are individually responsible for the planning, fieldwork and reporting of their engagement. Individuals typically remain in the area for 3 years learning the company before rotating into other areas of the firm as potential leaders. Responsibilities include:

- Perform independent reviews focused on home office functions
- Evaluate internal controls
- Provide cost beneficial recommendations
- Ensure key recommendations are implemented
- Provide consulting services
- Monitor systems development projects
- Perform ongoing monitoring of key areas

Requirements:

3 to 5 years of relevant public accounting or internal audit experience

CPA or CIA preferred

Demonstrates project and time management abilities

Ability to manage multiple tasks effectively

Strong communication skills

Posting Title: Sr. Product Specialist –Client Consultation Group(CPA or CFP)

Do you have at least 7 years of individual tax experience working with clients who have complex financial needs? If so, the Sr. Product Specialist role in the Client Consultation Group might be an exciting opportunity for you.

Apply Now!

The Client Consultation Group is seeking a CPA/CFP to work with high net worth clients to help them achieve their financial goals. Responsibilities include:

- Provide expert technical and sales support to branches for complex client situations.
- Lead high-net worth client meetings in order to better meet client needs and deepen client relationships. Serve as subject matter expert in financial planning and tax strategies for individuals and for business owners.
- Provide branch teams with technical, sales and training support to ensure client service excellence.
- Work in a team environment.

Requirements

- Bachelor's degree in finance, accounting, business, law or mathematics.
- Comfortable making public presentations as well as presenting to clients.
7-plus years of industry experience .
- Series 7 license .
- Series 66 license.
- Insurance license.
- CPA and/or CFP® and other industry designations such as CFA or JD.

Posting Title: Trader I – International Fixed Income
Location: St. Louis, MO

Responsibilities

1. Responsible for providing accurate and timely responses to Canadian and UK branches concerning Fixed Income.
2. Responsible for providing fixed income product solutions and identifying improvement opportunities to the current Canadian and UK fixed income service process in order to increase sales, service satisfaction and support the fixed income needs of our clients and branches.
3. Responsible for contributing to the marketing efforts to help our Financial Advisors meet the financial goals of our clients.
4. Responsible for creating a development plan that will enhance your knowledge of our international divisions.

Requirements

1. Bachelor degree preferred.
2. Series 7 and 63 license within the first 6 months.
3. CSC and CPH Exams within 12 months.
4. Strong presentation, written, verbal, and listening skills required.
5. Excellent customer service and a high level of proficiency and aptitude in mathematical skills are essential. Must also be very detail-oriented.
6. Demonstrated success in building and executing a business plan marketing financial products.
7. Demonstrated success in teambuilding and mentoring others.
8. Strong problem solving skills are necessary to determine which resources to use when responding to branch requests